



Welcome Home Newsletter

August 2018 Edition

Larry Black & Associates, Inc. Real Estate is proud to serve the city of Mountain Home and the entire Twin Lakes area. Our team of **Experienced Realtors** is here to take **customer service** to the next level by exceeding your expectations on your quest to buy or sell a home. [Our agents](#) will walk with you step-by step through the home buying or selling process to provide a hassle-free transaction. We will provide accurate data, and helpful advice to get your home sold. We will also provide information on homes that you are interested in purchasing. There is no substitute for experience. So, call us today to list your home/land or let us help you find the home/land that you are looking for!

Don't miss your opportunity to Buy or Sell a home in 2018! Follow this link to view our current listings: [Buyer's Guide](#).

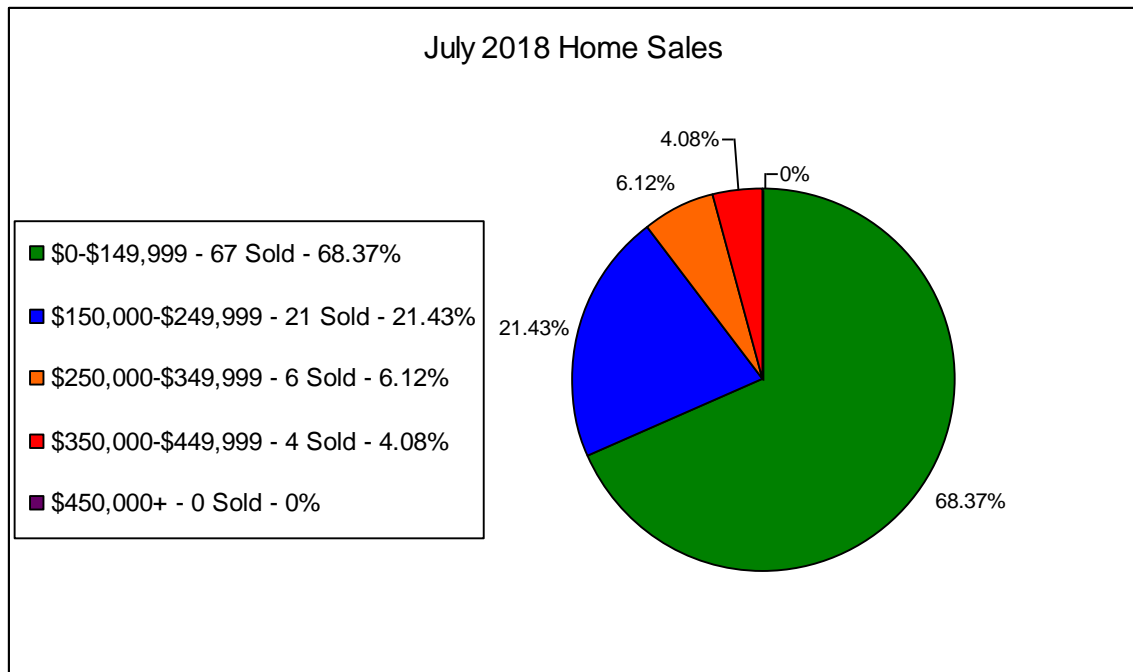
We will strive to keep you up-to-date with the most relevant Real Estate News in [Mountain Home](#), and the entire Twin Lakes area.

100 Bomber Blvd. | Mountain Home, AR 72653 | T: 870-425-9898 | F: 870-425-1719
www.LarryBlackRealEstate.com | getreal@larryblackandassoc.com

© Larry Black & Associates, Inc.

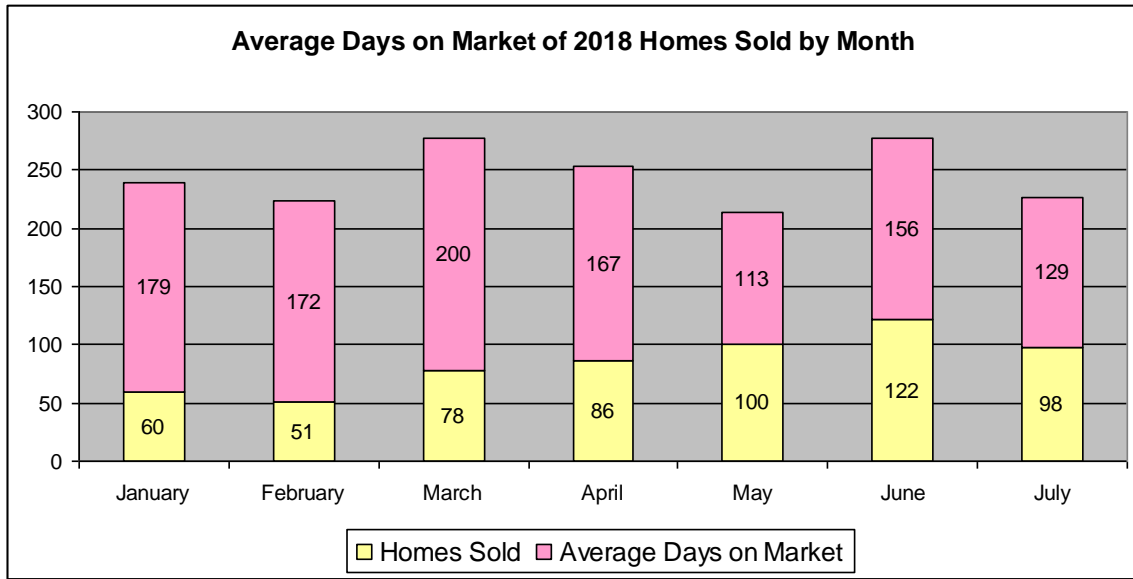


Home Sales for July



Local Market Trends

Average days on Market of 2018 Homes Sold by Month





REALTOR®

Buyer: How to Successfully Work With a Realtor

Once you have chosen an experienced Realtor®, some information and guidelines that will help you have a mutually successful relationship are listed below.

- **Sign an Agency Representation Disclosure.** This will establish the business relationship between you, the agent, and the brokerage.
- **Provide a list of expectations.** This helps your agent find the homes that best suit your needs.
- **Keep appointments and arrive on-time.** Most showings must be scheduled, and the agent is opening their schedule to accommodate you.
- **Allow your agent to make all showing appointments.** Do not contact listing agents on your own as doing so may create a conflict of interest.
- **Be ready to buy when the right opportunity presents itself.** If you're not ready, another offer may be presented and accepted before your agent has the opportunity to write an offer.
- **Only sign forms that you understand.** If you do not understand a document, ask questions until you do.
- **Remember that agents are commission-based only;** they do not make any profit until there is a closing on a home. All time and travel involved in investing in you is out of their own pocket.

100 Bomber Blvd. | Mountain Home, AR 72653 | T: 870-425-9898 | F: 870-425-1719

www.LarryBlackRealEstate.com | getreal@larryblackandassoc.com

© Larry Black & Associates, Inc.

AUGUST 2018 EVENTS

GLOBAL LEADERSHIP SUMMIT | August 09, 2018 - August 10, 2018 | Christ Community Church in Mountain Home | The Global Leadership Summit is a live, two-day telecast on the subject of Christian leadership. The diverse Summit faculty delivers a unique blend of vision, inspiration and practical skills you can immediately apply. Visit <https://www.willowcreek.com/events/leadership> for a list of speakers and to register.

8TH ANNUAL PINK FOR PEITZ BENEFIT RODEO | August 10, 2018 - August 11, 2018 | Contact: Melissa Hudson (870)508-1457 | pcsh@baxterregional.org | Saddle Club Arena, Mountain Home, Arkansas | Admission: \$5 Adult (Advanced Purchase), \$8 Adult (Day of Event), \$5 Children Ages 6-12 (Advance and Day of Event) | Presented by: Rand Rodeo Company and Chicks-n-Spurs Drill Team to benefit Peitz Cancer Support House. The annual Pink for Peitz Rodeo benefits the Peitz Cancer Support House, a community outreach of Baxter Regional Medical Center, providing comprehensive support service for cancer patients and their families. The Arkansas Family Rodeo (AFR) presented by Rand Rodeo Company includes popular events such as bronco riding, calf roping, team roping, barrel racing, goat untying, bull riding and mutton-busting for kids. The celebrated Chicks-n-Spurs Drill Team will perform and a Cancer Survivors' Ceremony will be held each evening. More information and participant entries can be found at RandRodeo.com. For more information on Pink for Peitz Rodeo and the services provided by the Peitz Cancer Support House, please visit: www.PinkforPeitz.org

2018 WOMEN'S EXPO | August 18 - 9AM to 3PM | Baxter County Fairgrounds
Come shop with friends, bring your family, and enjoy the many vendors from retail, commercial, service, home-based, and handcrafted businesses. Start shopping for Christmas! Again the BPW Bistro is offering great food. The Fashion Show begins at noon. Admission is free. Proceeds benefit scholarship recipients (men and women) from our area. COME JOIN US FOR A FUN DAY!

GEM, MINERAL, & FOSSIL SHOW | August 25-9AM to 6PM & August 26-9AM to 4PM | Baxter County Fairgrounds | Concession will be provided by the Clarkridge Fire Department. Admission: \$2. Kids 12 yrs. and under are FREE! Contact 417-274-8712, 870-736-5804, or 870-421-4340 for more information. Event is sponsored by the Ozark Earth Science Club of Mountain Home, AR.

Presented to you by:



100 Bomber Blvd. | Mountain Home, AR 72653 | T: 870-425-9898 | F: 870-425-1719

www.LarryBlackRealEstate.com | getreal@larryblackandassoc.com

© Larry Black & Associates, Inc.